

## Installation Promotion – Install Discount

Receive a contribution from Raymarine towards the installation cost of your Raymarine products.

This Offer (as further defined below) is only valid for orders placed from 08.30 AEDT 17<sup>th</sup> March 2025 to 17.00 AEDT 30<sup>th</sup> April 2025 (“**Offer Period**”) via Raymarine Approved Service Dealers in Australia.

The following terms and conditions (“**Terms**”) apply to this Offer (as defined below). Instructions for valid purchases form part of the Terms which you will be deemed to have accepted if you participate.

### 1. OFFEROR

- 1.1. This Offer is provided by FLIR Maritime Asia Pty Ltd with registered address Suite 1.01, 26 Rodborough Road, Frenchs Forest, NSW, 2086 (“**Raymarine**”), strictly via participating Certified Approved Service Dealers located in Australia (“**Approved Dealer**”). A list of Approved Dealers can be found [here](#). Please note, participation in this promotion is purely at the discretion of Approved Dealer. A listed Approved Dealer may not be providing this Offer.
- 1.2. Individual customers, boat owners, retailers and general public taking advantage of Offer (“**End Users**”) may take part in this Offer strictly via a participating Approved Dealer.

### 2. OFFER OVERVIEW

- 2.1. These Terms set out the terms for participation in the Offer.
- 2.2. The Offer provides End Users the opportunity to receive a discount on the cost of installation (“**Instal discount**”) of certain Raymarine products procured and installed via an Approved Dealer (“**Offer**”).
- 2.3. End Users can take advantage of install discounts against specific models in the following ranges (“**Qualifying Product**”):
  - Axiom+
  - Axiom 2 Pro
  - Axiom 2 XL
  - Sonar Modules
  - Quantum 2 Radar
  - Evolution Autopilot packs
  - I70s
  - Alpha
  - AIS700
  - FLIR M232
- 2.4. Specific models available under this offer and the applicable Instal Discount are given in Schedule 1 of these Terms.
- 2.5. Please review these Terms carefully. Raymarine reserve the right to amend and revise these Terms and the Offer from time to time at its sole discretion during the Offer Period. Raymarine will do this by posting the latest version of the Terms [here](#).
- 2.6. Raymarine may also refuse to accept any orders placed under the Offer (or cancel any such orders prior to dispatch) where we have reasonable grounds to suspect illegal or fraudulent activity.

### 3. OFFER

- 3.1. Approved Dealer will provide Install Discount to End User at point of invoice to End User for install. The Install Discount will be applied to the gross invoice balance.
- 3.2. End Users are entitled to make multiple purchases of Qualifying Products and receive Instal Discounts.
- 3.3. Qualifying Products must be ordered and installed by the same Approved Dealer.
- 3.4. Approved Dealer must place orders to Raymarine via the Approved Dealer portal.
- 3.5. Installation of, and registration to Raymarine warranty of Qualifying Products must be completed by 31<sup>st</sup> May 2025.
- 3.6. Raymarine will provide Install Discount to Approved Dealer at point of purchase of Qualifying Product. Approved Dealer will register Qualifying Product after install with Raymarine for warranty purposes. Should Approved Dealer fail to register Qualifying Product by 31<sup>st</sup> May 2025, Raymarine, at its sole discretions, will invoice the Approved Dealer for the Instal Discount given.
- 3.7. Should End User wish to cancel purchase of Qualifying Product, per their statutory right, they are no longer eligible to participate in this Offer.
- 3.8. Except as given in these Terms, no orders from organised groups, third parties, agents, macros or other automated means, will be allowed for this Offer.
- 3.9. Entitlement to the Install Discount is personal to the End User and cannot be transferred, unless otherwise permitted by Raymarine.
- 3.10. Other than as specified in these, Raymarine General Terms and Conditions of Sale (which can be found [here](#)) will govern the purchase of Qualifying Products and installation.

#### **4. RIGHTS**

- 4.1. End Users taking advantage of Offer do not lose their statutory rights to cancel any order for Qualifying Product during any standard consumer statutory cooling-off period.
- 4.2. If End User exercises right to cancel and return Product during the cooling off period, Qualifying Product must be returned in its original packaging and condition.
- 4.3. Full information about right to return a defective product is in line with Raymarine General Terms and Conditions of Sale, which can be found [here](#).

#### **5. HOW WE MAY USE YOUR PERSONAL INFORMATION**

- 5.1. Raymarine and Approved Dealer will only use End User personal information for the purposes of fulfilling its obligations in relation to this Offer.
- 5.2. If you wish to exercise your rights under GDPR, please contact Approved Dealer, or Raymarine.
- 5.3. Raymarine and Approved Dealer will only give End User personal information to other third parties where the law either requires or allows for the purposes of fulfilling its obligations in relation to this Offer.
- 5.4. Data Protection: By participating in the Offer, End User consents to the transfer of their personal data to the Data Controller and the use of their personal data for the purposes of the administration of this promotion and any other purposes to which the End User has consented. End User personal details will at all times be kept in accordance with our Privacy Policy, which can be found [here](#).

#### **6. OTHER IMPORTANT TERMS**

- 6.1. Please read the following important terms carefully and keep a copy for your information.

- 6.2. A person, business or entity that is not a party to this agreement shall have no rights to enforce any of its Terms.
- 6.3. To be eligible to participate in the Offer, End Users must be aged 18+, excluding employees (and their immediate families) of Raymarine, its affiliates and any other company or person professionally connected with the Offer.
- 6.4. Raymarine may, at its sole discretion, identify which products are eligible or no longer eligible for this Offer. Raymarine may identify eligible products in selected promotional material. Products may only be eligible for this Offer at certain times, so please check marketing material.
- 6.5. Applications to Install Discount that are not in accordance with these Terms or the instructions will be rejected.
- 6.6. If a court finds part of this contract illegal, the rest will continue in force. Each of the paragraphs of these Terms operates separately. If any court or relevant authority decides that any of them are unlawful, the remaining paragraphs will remain in full force and effect.
- 6.7. Even if Raymarine delay in enforcing this contract, Raymarine can still enforce it later. If Raymarine do not insist immediately that Approved Dealer or End User do anything you are required to do under these Terms, or if Raymarine delay in taking steps against Approved Dealer or End User in respect of your breaking this contract, that will not mean that Approved Dealer or End User does not have to do those things and it will not prevent Raymarine taking steps against you at a later date.
- 6.8. Raymarine reserve the right to cancel all or part of this Offer at any time.
- 6.9. This Offer may not be used in conjunction with any other Raymarine offer except at the sole discretion of Raymarine.
- 6.10. At their sole discretion, participating Approved Dealers reserve their right to exclude this offer from any other offer, they may be offering in store.
- 6.11. End Users should retain a copy of their receipt as proof of purchase.
- 6.12. Raymarine reserves the right to remove promotional material from circulation, amend these Terms or withdraw the Offer at any point during the Offer Period.
- 6.13. Responsibility is not accepted for any damaged, lost, or delay to orders as a result of any computer hardware, network or software failure of any kind.
- 6.14. Raymarine will not be liable for any loss (including, without limitation, indirect, special or consequential loss or loss of profits), expense or damage which is suffered or sustained (whether or not arising from any person's negligence) in connection with this Offer or accepting or using the Offer, except for any liability which cannot be excluded by law (including personal injury, death and fraud) in which case that liability is limited to the minimum allowable by law.
- 6.15. Raymarine decision is final with regard to all promotional matters.
- 6.16. These Terms prevail in the event of any conflict or inconsistency with any other communications, including advertising or promotional materials. Application and purchase instructions are deemed to form part of these Terms.
- 6.17. By participating in the Offer, all End Users will be deemed to have accepted and be bound by these Terms.
- 6.18. These Terms may be given in multiple languages. Should there be a conflict between these versions, the English version shall take precedence.
- 6.19. These Terms shall be governed by the laws of New South Wales, Australia, and their courts shall have exclusive jurisdiction.

#### **Schedule 1**

### Qualifying Products and Instal Discounts

1. All Qualifying Products can be viewed on Raymarine website.
2. End Users can take advantage of the following Install Discounts against the given Qualifying Products (all Install Discounts include VAT).
3. Where –‘xx-xxx’ is given below, this denotes that the given discount will apply to any derivative of the parent Part Number.

Qualifying Product	Part Number	Instal Discount (AUD \$)
AXIOM+ 9, Multi-function 9" Display with Northern European LightHouse Chart	E70636-xx-xxx	\$350
AXIOM+ 9 RV, Multi-function 9" Display with integrated RealVision 3D, 600W Sonar, no transducer with Northern European LightHouse Chart	E70637 xx-xxx	\$350
AXIOM+ 12, Multi-function 12" Display with Northern European LightHouse Chart	E70638 xx-xxx	\$750
AXIOM+ 12 RV, Multi-function 12" Display with integrated RealVision 3D, 600W Sonar, no transducer with Northern European LightHouse Chart	E70639 xx-xxx	\$750
AXIOM2 Pro 9 S, HybridTouch 9" Multi-function Display with integrated High CHIRP Conical Sonar for CPT-S and Northern European LightHouse Chart	E70653 xx-xxx	\$750
AXIOM2 Pro 9 RVM, HybridTouch 9" Multi-function Display with integrated 1kW Sonar, DV, SV, RealVision 3D Sonar and Northern European LightHouse Chart	E70654 xx-xxx	\$750
AXIOM2 Pro 12 S, HybridTouch 12" Multi-function Display with integrated High CHIRP Conical Sonar for CPT-S and Northern European LightHouse Chart	E70655 xx-xxx	\$750
AXIOM2 Pro 12 RVM, HybridTouch 12" Multi-function Display with integrated 1kW Sonar, DV, SV, RealVision 3D Sonar and Northern European LightHouse Chart	E70656 xx-xxx	\$750
AXIOM2 Pro 16 S, HybridTouch 16" Multi-function Display with integrated High CHIRP Conical Sonar for CPT-S and Northern European LightHouse Chart	E70657 xx-xxx	\$750
AXIOM2 Pro 16 RVM, HybridTouch 16" Multi-function Display with integrated 1kW Sonar, DV, SV and RealVision 3D Sonar and Northern European LightHouse Chart	E70658 xx-xxx	\$750
Qualifying Product	Part Number	Instal Discount (\$)
AXIOM2 XL 16 - 15.6" Glass Bridge Multi-function Display	E70661	\$1500
AXIOM2 XL 19 - 18.5" Glass Bridge Multi-function Display	E70662	\$1500
AXIOM2 XL 22- 21.5" Glass Bridge Multi-function Display	E70663	\$1500
AXIOM2 XL 24 - 24" Glass Bridge Multi-function Display	E70664	\$1500
Qualifying Product	Part Number	Instal Discount (\$)

CP470 Clear Pulse 470 CHIRP	E70298	\$400
CP570 Clear Pulse 570 CHIRP	E70258	\$400
RVM1600 RealVision Black Box Sonar with 1kW Sonar, DownVision, SideVision and RealVision 3D Sonar	E70665	\$400
<b>Qualifying Product</b>	<b>Part Number</b>	<b>Instal Discount (\$)</b>
Quantum Q24D Doppler 18" Radar with 10m Power Cable and 10m Data Cable	T70416	\$750
Quantum Q24D Doppler 18" Radar with 15m Power Cable and 15m Data Cable	T70417	\$750
Black Quantum Q24D Doppler 18" Radar with 10m Power Cable and 10m Data Cable	T70549	\$750
Black Quantum Q24D Doppler 18" Radar with 15m Power Cable and 15m Data Cable	T70550	\$750
<b>Qualifying Product</b>	<b>Part Number</b>	<b>Instal Discount (\$)</b>
Evolution Autopilot with p70s control head & ACU-200, EV1 Sensor Core, EV1 Cabling kit (suitable for Type 1 drives)	T70155	\$1000
Evolution Autopilot with p70Rs control head & ACU-200, EV1 Sensor Core, EV1 Cabling kit (suitable for Type 1 drives)	T70156	\$1000
Evolution Hydraulic Pilot with p70Rs control head, ACU-200, EV1 Sensor Core, EV1 Cabling kit & 1.0 litre 12vdc Hydraulic Pump	T70157	\$1000
Evolution Autopilot with p70s control head, ACU-200, EV1 Sensor Core, EV1 Cabling kit & Type 1 Mechanical Linear drive	T70158	\$1000
Evolution Solenoid Autopilot with p70Rs control head & ACU-300, EV1 Sensor Core, EV1 Cabling kit (suitable for Solenoid drives)	T70160	\$1000
Evolution Autopilot with p70s control head & ACU-400, EV1 Sensor Core, EV1 Cabling kit (suitable for Type 2 & 3 drives)	T70161	\$1000
Evolution Autopilot with p70Rs control head & ACU-400, EV1 Sensor Core, EV1 Cabling kit (suitable for Type 2 & 3 drives)	T70162	\$1000
Evolution DBW Autopilot with p70Rs control head, EV2 Sensor Core, EV2 Cabling kit (suitable for drive by wire steering systems)	T70164	\$1000
Evolution DBW Autopilot with p70Rs control head, EV2 Sensor Core, EV2 Cabling kit (direct Volvo IPS /Aquamatic system connection)	T70214	\$1000
Evolution DBW Autopilot with p70Rs control head, EV2 Sensor Core, EV2 Cabling kit & Volvo Gateway (direct Volvo IPS /Aquamatic system connection)	T70580	\$1000
<b>Qualifying Product</b>	<b>Part Number</b>	<b>Instal Discount (\$)</b>
i70s Multifunction Colour Display	E70327	\$250

<b>Qualifying Product</b>	<b>Part Number</b>	<b>Instal Discount (\$)</b>
i70s System - Wind & DST Twin XDCR Pack with Short Arm Wind Transducer, ITC-5, ST900/P120 & D800 Speed/Temp/Depth Through Hull Transducers	T70586	\$500
i70s System Pack (i70s Colour instrument & Wind, DST txducers, iTC-5, 3M backbone, 5 Way Connector, STng power cable & 2 backbone terminators)	T70216	\$500
i70s Smart Wind System Pack incl. i70s, RSW Smart Wind, DST810, 5-way, 3m backbone, power, T-piece & 2 terminators	T70607	\$500
<b>Qualifying Product</b>	<b>Part Number</b>	<b>Instal Discount (\$)</b>
Alpha 7" Performance Display	E70649	\$500
Alpha 9" Performance Display	E70650	\$500
<b>Qualifying Product</b>	<b>Part Number</b>	<b>Instal Discount (\$)</b>
AIS700 Class B Transceiver with integrated splitter	E70476	\$350
<b>Qualifying Product</b>	<b>Part Number</b>	<b>Instal Discount (\$)</b>
M232 Thermal IP Camera (320 x 240, 9Hz) with Pan, Tilt and electronic zoom	E70354	\$1000